

Strategic Director of People Group Decision to be taken 10th August 2015

Approval to Tender for Older People's Day Opportunities

Recommendations

That the Strategic Director of People Group:

1. Approves proceeding with an appropriate procurement process for the provision of Older People's Day Opportunity Services in Warwickshire.
2. Approves and authorises the Head of Service for Strategic Commissioning to enter into all relevant contracts for the provision of Older People's Day Opportunity Services on terms and conditions acceptable to the Strategic Director of Resources.

1.0 Background

- 1.1 Warwickshire County Council commission a range of older people's day opportunities across the county which offer both generic older peoples day opportunities, as well as faith based day opportunities which are tailored to the needs of black and minority ethnic (BME) older people.
- 1.2 As part of the modernisation of Adult Social Care and the introduction of Personalisation, in September 2011 traditional day care services in Warwickshire were either decommissioned or transferred from a block contract to a spot contract arrangement.
- 1.3 The current day opportunity provision is commissioned via a two different types of contractual arrangement:
 - An **individual spot contract** for provision of older peoples day opportunities, which facilitates a purchasing arrangement where payment is made per customer, per day.
 - Within a **core block contract** for residential care services (block arrangement), a **schedule** is included for provision of older people day opportunities via an individual spot purchasing arrangement.
- 1.4 The current providers delivering core residential services with a spot arrangement of day opportunity provision are:
 - Runwood Homes residential care services
 - WCS residential care services
- 1.5 However, the Runwood Homes contract runs until January 2018, and the WCS contract expires on the 30th September 2015. The WCS contract arrangement is currently under a separate review as the contract renewal is linked to disposal of WCC owned sites. Therefore day opportunity services

currently provided by Runwood Homes and WCS are not within the scope of this approval to tender.

2.0 Key Issue

2.2 Expiry of current contracts and focus upon customer outcomes

2.3 The current individual spot contracts with the nine providers below are due to expire on the 31st March 2016 and are therefore within the scope of this approval to tender.

2.4 Both generic older people's day opportunities and BME older people's day opportunities are currently commissioned through individual spot contracts with the following nine providers:

- Anmol - Shri Hindu Gujarati Samaj, Nuneaton
- Sikh Mission, Nuneaton
- Khair in the Community (Nuneaton Muslim Society), Nuneaton
- Satkaar Asian Elders, Leamington Spa
- Rugby Community Care, Rugby
- Age UK Warwickshire, Rugby
- Circles Network, Rugby
- Woodville House, Rugby
- Waverley Day Centre, Kenilworth

2.5 These nine individual spot contracts for older people's day provision do not include an outcomes focused performance monitoring framework that clearly links service objectives to customer outcomes and relevant measures to evidence achievement of these outcomes.

2.6 On this basis the new specifications will be outcome focused and will drive service delivery to promote independence, and engagement with local communities and resources to reduce social isolation and support individual wellbeing and resilience.

2.7 Service utilization

2.6 As of 23rd June 2015 there were 91 customers recorded on CareFirst as having day opportunity packages of care with these providers under the existing individual spot contracts. In addition to Council funded clients many of these providers have additional self-funding customers attending their day opportunity services.

2.7 Customer's average attendance at these day opportunity services is 2.7 days a week, with a minimum attendance of 1 day per week and a maximum of 4 days per week, the median is 3 days per week.

2.8 With 91 customers with service packages in place it is imperative that we have the right commissioning and contracting arrangements in place for older

peoples day support to ensure equality of access, consistency, quality, a focus on outcomes and value for money.

3.0 Options and Proposal

3.1 Approval to procure new service contract agreement

3.2 It is proposed that Warwickshire County Council retender Older People’s Day Opportunity Services to provide a range of generic and BME specific day opportunities to establish a flexible mix and range of day opportunities and activities for older people.

3.4 The tender and procurement process for new Older People’s Day Opportunity contract will begin from the end of August 2015. This will be progressed with the aim of a new contracted service commencing from 1st April 2016.

3.5 It is proposed that the new service contract will have an initial contract duration of 2 years, with the option to extend for a further 18 months based on satisfactory performance.

3.6 Budget

3.7 In 2014/15 the total annual spend on older people’s day opportunity services was £131,000. For the first quarter of 2015/16 the total spend on older people’s day opportunity services was £48,500, thus forecasting a year-end total annual spend of £194,000.

3.8 At the current rate of spend the projected value of the proposed new contracts over the total possible contract period equates to £679,000.

4.0 Timescales associated with the decision and next steps

4.1 The table below outlines the high level milestones and associated timescales.

Milestone	Date
Procurement plan approved	July 2015
Approval to tender secured	August 2015
Final specification signed off	August 2015
Tender period - Open process	August – October 2015
Evaluation	October - November 2015
Contract Award	December 2015
Contract start date	1 st April 2016

Background papers

None.

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